Executive Summary

Executive Summary With Top Reports

LOCAL 1500 WELFARE FUND

FULL TIME EMPLOYEES

All Selected Groups

July 2012 through July 2012

Pharmacy Benefit Reports

Parameters	Totals	Averages
Eligible Membership		**10,074**
Number of Rxs	**6,707**	
Plan Paid	**$726,593**	
Rxs/Member/Month		**0.67**
Per-Member-Per-Month Cost		**$72.13**
Rx Cost (Before Copay)	**$798,216**	**$119.01**
Member Co-Payment	**$71,624**	**$10.68**
Generic Utilization Rate		**72.39%**

Per-Member-Per-Month (PMPM) Cost - the plan's PMPM cost for this reporting period was ***$72.13*** and is calculated by dividing the amount paid by the plan (after member co-pays) by the total number of eligible members. As pharmaceuticals are an integral component of the plan's overall healthcare resources, it is important to examine the key components affecting cost.

Utilization Rate - this plan's utilization rate during this period was ***0.67*** **Rxs/member/month** or ***7.99*** **Rxs/member/year.** Utilization rates are driven primarily by the age and gender makeup of the plan and tend to increase with age and female membership percentage.

Average Rx Cost - The plan's average Rx Cost during this period was ***$119.01***. Several factors can affect the average Rx Cost such as 1)generic utilization, 2) average days supply/Rx, and 3) use of drugs that are extremely expensive. Typically, the plan's generic utilization will have the most dramatic effect on the average Rx Cost. This plan's generic utilization rate during this period was ***72.39%.***

Cost Sharing Percentage - The membership is currently sharing ***8.97%*** of the total cost of the prescription drug program. The plan's co-payment structure drives this parameter.

Brand and Generic Claims Analysis

LOCAL 1500 WELFARE FUND
FULL TIME EMPLOYEES
All Selected Groups

July 2012 through July 2012

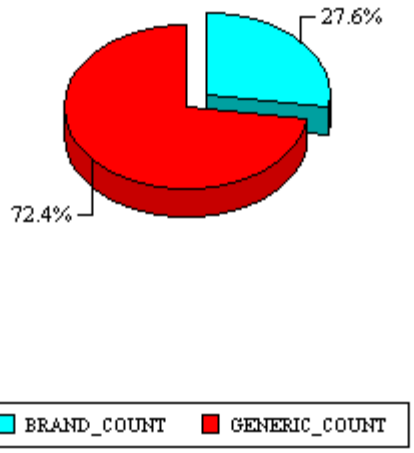
All Pharmacies

Executive Summary With Top Reports

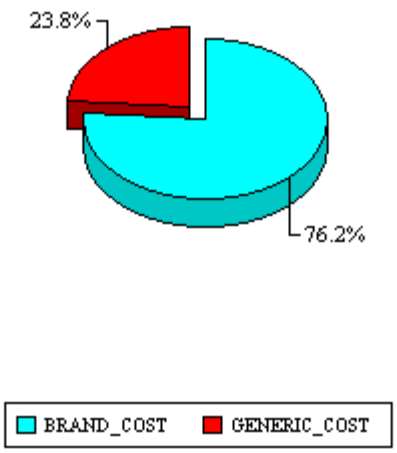
Customer ID: LCL1500 **Client ID: LCLF** **Group ID: All Selected Groups**

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM	Ingr Cost	Dispense Fee	Tax	Copay
Brand	10,074	1,852	0.18	$553,516	$298.87	$54.94	$598,797	$2,589	$0.00	$44,351
Generic	10,074	4,855	0.48	$173,077	$35.65	$17.18	$193,428	$7,313	$0.00	$27,273
Totals	**10,074**	**6,707**	**0.67**	**$726,593**	**$108.33**	**$72.13**	**$792,226**	**$9,903**	**$0.00**	**$71,624**

Percentage of Total Claims



Percentage of Total Plan Cost



The use of generic drugs is one of the most effective ways a plan can control their prescription drug costs. The graphs above demonstrate why this is so effective. As you can see, while generics account for ***72.4%*** of the total prescriptions, they account for only ***23.8%*** of total plan cost. Conversely, brand drugs account for ***27.6%*** of the prescriptions yet ***76.2%*** of total plan cost. Incentive plans used to increase generic utilization include differential co-pays and imposing penalties (in the form of additional member cost sharing) when brand drugs are used when a generic is available. While the majority of the brand drugs used in most plans have no generic alternative available, there are often considerable price differences between brand drugs within certain drug categories. Particularly in plans that employ a 3-tier co-payment structure, opportunities for converting from a more expensive brand drug to a less expensive brand drug exist.

Mail and Retail Claims Analysis

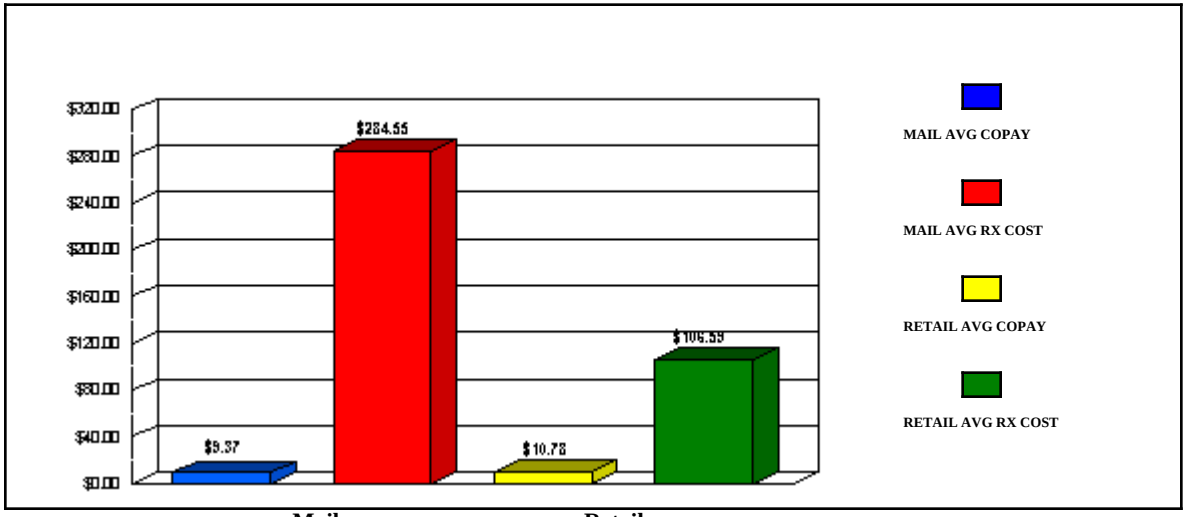
LOCAL 1500 WELFARE FUND
FULL TIME EMPLOYEES
All Selected Groups

July 2012 through July 2012

All Pharmacies
Executive Summary With Top Reports

Customer ID: LCL1500 **Client ID: LCLF** **Group ID: All Selected Groups**

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM	Ingr Cost	Dispense Fee	Tax	Copay
Mail Order										
Brand	10,074	209	0.02	$104,255	$498.83	$10.35	$107,444	$0	$0.00	$3,189
Generic	10,074	281	0.03	$30,582	$108.83	$3.04	$31,987	$0	$0.00	$1,405
Total	**10,074**	**490**	**0.05**	**$134,837**	**$275.18**	**$13.38**	**$139,431**	**$0**	**$0.00**	**$4,594**
Retail										
Brand	10,074	1,643	0.16	$449,260	$273.44	$44.60	$491,354	$2,589	$0.00	$41,162
Generic	10,074	4,574	0.45	$142,495	$31.15	$14.14	$161,441	$7,313	$0.00	$25,868
Total	**10,074**	**6,217**	**0.62**	**$591,755**	**$95.18**	**$58.74**	**$652,795**	**$9,903**	**$0.00**	**$67,030**
Grand Total	**10,074**	**6,707**	**0.67**	**$726,593**	**$108.33**	**$72.13**	**$792,226**	**$9,903**	**$0.00**	**$71,624**



During this time period, prescriptions obtained through mail accounted for ***7.3%*** of total prescriptions and ***18.6%*** of the total plan paid amount. The graph above provides an evaluation of the member cost sharing of the mail order benefit relative to the retail pharmacy benefit. The key factor in a mail order benefit is to ensure an appropriate member cost-sharing percentage is maintained, which is driven by the mail order co-payment structure.

Family Unit Claims Analysis

July 2012 through July 2012

All Pharmacies

Executive Summary With Top Reports

LOCAL 1500 WELFARE FUND
FULL TIME EMPLOYEES
All Selected Groups

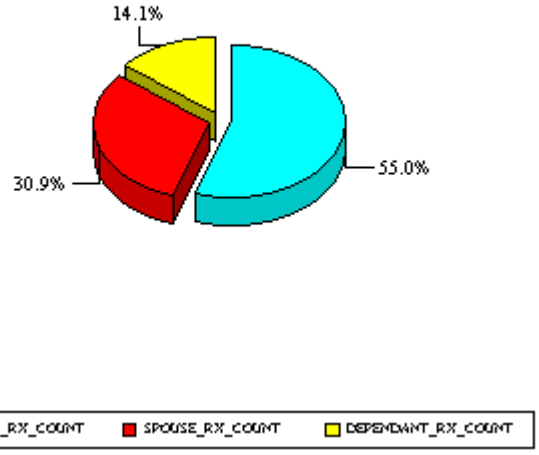
Customer ID: LCL1500 **Client ID: LCLF** **Group ID: All Selected Groups**

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PEPM
Per Employee*	4,328	6,707	1.55	$726,593	$108.33	$167.88

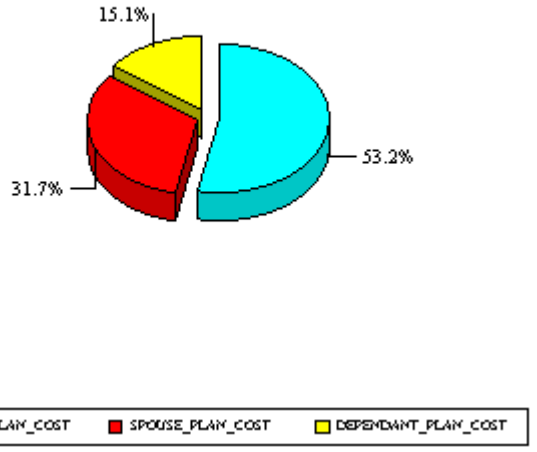
	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PMPM
Employees (01)	4,328	3,687	0.85	$386,684	$104.88	$89.34
Spouses (02)	2,206	2,075	0.94	$230,067	$110.88	$104.29
Dependents (03)	3,540	945	0.27	$109,843	$116.24	$31.03
Totals	10,074	6,707	0.67	$726,593	$108.33	$72.13

* Employee represents cardholder

Percentage of Total Claims



Percentage of Total Plan Cost



The graphs above illustrate the breakdown of utilization and plan cost by employee (cardholder), spouse, and dependents. Additionally, in the table above, a PEPM cost (per-employee-per-month) is provided to help evaluate the cost per employee (cardholder) of the benefit.

Top 10 Drug Categories by Total Plan Cost

Therapeutic Category	Number of Rxs	Total Plan Cost
Antihyperlipidemics	446	65,162.80
Antidiabetics	401	61,144.35
Antihypertensives	555	51,260.87
Antiasthmatic	306	49,993.63
Antivirals	59	43,599.78
Ulcer Drugs	290	42,052.12
Analgesics - Anti-Inflammatory	250	40,148.58
Dermatologicals	319	33,194.15
*Psychotherapeutic And Neurological A	11	26,724.78
Antidepressants	303	25,108.61
Top 10 Categories Totals	2,940	438,389.67
Plan Totals	6,707	726,592.67

Top 10 Drugs by Avg Ingr Cost

Product Name	Therapeutic Category	Number of Rxs	Avg Ingr Cost
Incivek	*Antivirals*	1	$17,688.38
Ilaris	*Analgesics - Anti-Inflammatory*	1	$16,625.01
Revlimid	*Assorted Classes*	1	$10,966.76
Erbitux	*Antineoplastics*	2	$9,486.48
Nutropin Aq Nuspin	*Endocrine And Metabolic Agents - Misc	1	$7,467.22
Nutropin Aq Pen	*Endocrine And Metabolic Agents - Misc	1	$4,667.01
Gilenya	*Psychotherapeutic And Neurological Ag	1	$4,423.30
Copaxone	*Psychotherapeutic And Neurological Ag	4	$4,156.26
Betaseron	*Psychotherapeutic And Neurological Ag	1	$3,927.79
Zyvox	*Misc. Anti-Infectives*	1	$3,122.43
Top 10 Drug Total		14	$7,463.28
Plan Totals		6,707	$118.12

Top 10 Drugs by Total Plan Cost

Product Name	Therapeutic Category	Number of Rxs	Plan Cost
Nexium	*Ulcer Drugs*	78	$23,308
Crestor	*Antihyperlipidemic*	65	$21,120
Erbitux	*Antineoplastics*	2	$18,926
Incivek	*Antivirals*	1	$17,665
Singulair	*Antiasthmatic And Bronchodilator A	61	$16,932
Ilaris	*Analgesics - Anti-Inflammatory*	1	$16,602
Copaxone	*Psychotherapeutic And Neurological	4	$16,542
Atorvastatin Calciu	*Antihyperlipidemics*	123	$15,669
Diovan Hct	*Antihypertensives*	45	$11,402
Revlimid	*Assorted Classes*	1	$10,943
Top 10 Drug Totals		381	$169,108
Plan Totals		6,707	$726,593

Top 10 Drugs by # of Rxs

Product Name	Therapeutic Category	Number of Rxs	Plan Cost
Hydrocodone/Acetaminophe	*Analgesics - Opioid*	124	$1,341
Atorvastatin Calcium	*Antihyperlipidemics*	123	$15,669
Amlodipine Besylate	*Calcium Channel Blockers*	108	$1,290
Azithromycin	*Macrolides*	106	$1,390
Amoxicillin	*Penicillins*	102	$464
Metformin Hcl	*Antidiabetics*	98	$976
Metoprolol Succinate Er	*Beta Blockers*	98	$4,707
Simvastatin	*Antihyperlipidemics*	93	$489
Lisinopril	*Antihypertensives*	89	$487
Ibuprofen	*Analgesics - Anti-Inflammatory	88	$352
Top 10 Drug Totals		1,029	$27,165
Plan Totals		6,707	$726,593

Executive Summary

Executive Summary With Top Reports

LOCAL 1500 WELFARE FUND

PART TIME EMPLOYEES

All Selected Groups

July 2012 through July 2012

Pharmacy Benefit Reports

Parameters	Totals	Averages
Eligible Membership		**11,411**
Number of Rxs	**1,981**	
Plan Paid	**$99,014**	
Rxs/Member/Month		**0.17**
Per-Member-Per-Month Cost		**$8.68**
Rx Cost (Before Copay)	**$116,554**	**$58.84**
Member Co-Payment	**$17,540**	**$8.85**
Generic Utilization Rate		**78.14%**

Per-Member-Per-Month (PMPM) Cost - the plan's PMPM cost for this reporting period was ***$8.68*** and is calculated by dividing the amount paid by the plan (after member co-pays) by the total number of eligible members. As pharmaceuticals are an integral component of the plan's overall healthcare resources, it is important to examine the key components affecting cost.

Utilization Rate - this plan's utilization rate during this period was ***0.17*** **Rxs/member/month** or ***2.08*** **Rxs/member/year.** Utilization rates are driven primarily by the age and gender makeup of the plan and tend to increase with age and female membership percentage.

Average Rx Cost - The plan's average Rx Cost during this period was ***$58.84***. Several factors can affect the average Rx Cost such as 1)generic utilization, 2) average days supply/Rx, and 3) use of drugs that are extremely expensive. Typically, the plan's generic utilization will have the most dramatic effect on the average Rx Cost. This plan's generic utilization rate during this period was ***78.14%.***

Cost Sharing Percentage - The membership is currently sharing ***15.05%*** of the total cost of the prescription drug program. The plan's co-payment structure drives this parameter.

Brand and Generic Claims Analysis

LOCAL 1500 WELFARE FUND
PART TIME EMPLOYEES
All Selected Groups

July 2012 through July 2012

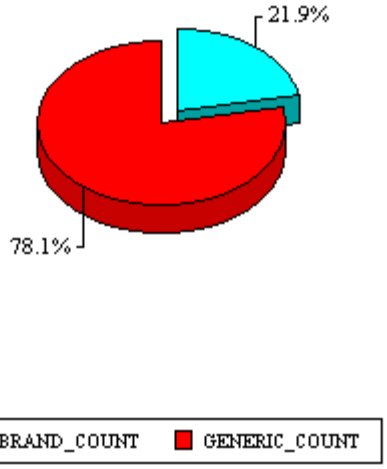
All Pharmacies

Executive Summary With Top Reports

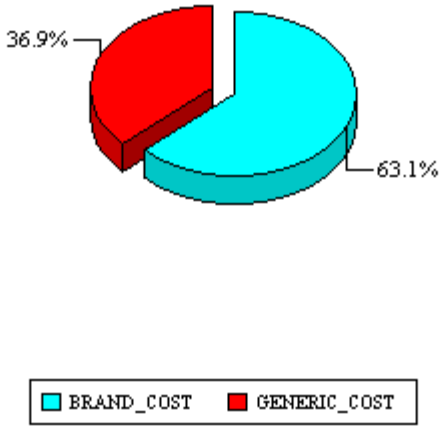
Customer ID: LCL1500 | Client ID: LCLP | Group ID: All Selected Groups

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM	Ingr Cost	Dispense Fee	Tax	Copay
Brand	11,411	433	0.04	$62,483	$144.30	$5.48	$77,907	$633	$0.00	$10,458
Generic	11,411	1,548	0.14	$36,531	$23.60	$3.20	$42,156	$2,365	$0.00	$7,082
Totals	**11,411**	**1,981**	**0.17**	**$99,014**	**$49.98**	**$8.68**	**$120,063**	**$2,998**	**$0.00**	**$17,540**

Percentage of Total Claims



Percentage of Total Plan Cost



The use of generic drugs is one of the most effective ways a plan can control their prescription drug costs. The graphs above demonstrate why this is so effective. As you can see, while generics account for ***78.1%*** of the total prescriptions, they account for only ***36.9%*** of total plan cost. Conversely, brand drugs account for ***21.9%*** of the prescriptions yet ***63.1%*** of total plan cost. Incentive plans used to increase generic utilization include differential co-pays and imposing penalties (in the form of additional member cost sharing) when brand drugs are used when a generic is available. While the majority of the brand drugs used in most plans have no generic alternative available, there are often considerable price differences between brand drugs within certain drug categories. Particularly in plans that employ a 3-tier co-payment structure, opportunities for converting from a more expensive brand drug to a less expensive brand drug exist.

Mail and Retail Claims Analysis

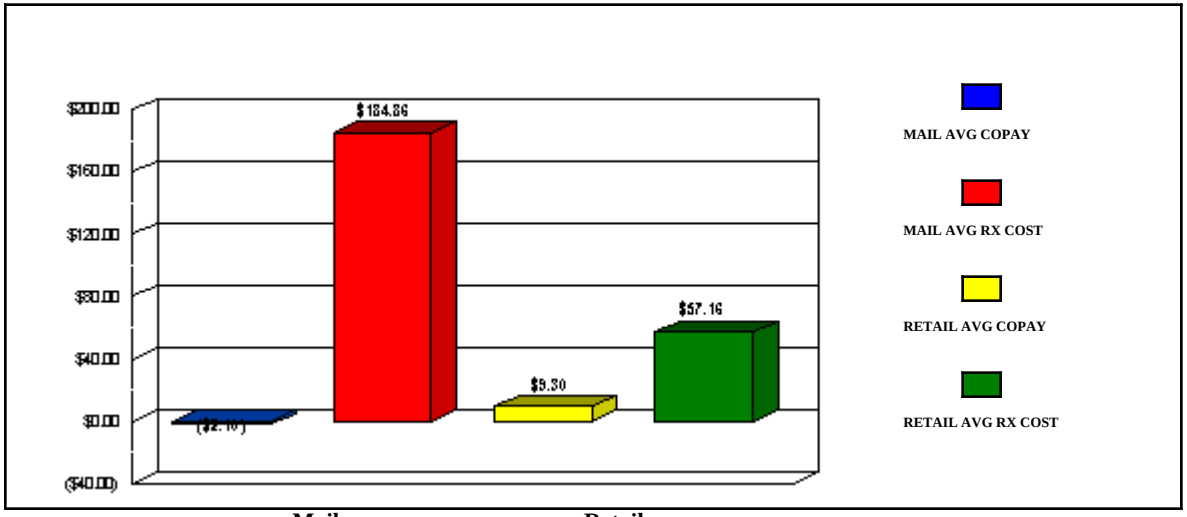
LOCAL 1500 WELFARE FUND
PART TIME EMPLOYEES
All Selected Groups

July 2012 through July 2012

All Pharmacies
Executive Summary With Top Reports

Customer ID: LCL1500 **Client ID: LCLP** **Group ID: All Selected Groups**

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM	Ingr Cost	Dispense Fee	Tax	Copay
Mail Order										
Brand	11,411	24	0.00	$8,699	$362.45	$0.76	$8,272	$0	$0.00	$(426)
Generic	11,411	53	0.00	$5,697	$107.49	$0.50	$5,962	$0	$0.00	$265
Total	**11,411**	**77**	**0.01**	**$14,396**	**$186.96**	**$1.26**	**$14,234**	**$0**	**$0.00**	**$(161)**
Retail										
Brand	11,411	409	0.04	$53,784	$131.50	$4.71	$69,635	$633	$0.00	$10,884
Generic	11,411	1,495	0.13	$30,834	$20.62	$2.70	$36,195	$2,365	$0.00	$6,817
Total	**11,411**	**1,904**	**0.17**	**$84,618**	**$44.44**	**$7.42**	**$105,829**	**$2,998**	**$0.00**	**$17,701**
Grand Total	**11,411**	**1,981**	**0.17**	**$99,014**	**$49.98**	**$8.68**	**$120,063**	**$2,998**	**$0.00**	**$17,540**



During this time period, prescriptions obtained through mail accounted for ***3.9%*** of total prescriptions and ***14.5%*** of the total plan paid amount. The graph above provides an evaluation of the member cost sharing of the mail order benefit relative to the retail pharmacy benefit. The key factor in a mail order benefit is to ensure an appropriate member cost-sharing percentage is maintained, which is driven by the mail order co-payment structure.

Family Unit Claims Analysis

July 2012 through July 2012

All Pharmacies

Executive Summary With Top Reports

LOCAL 1500 WELFARE FUND
PART TIME EMPLOYEES
All Selected Groups

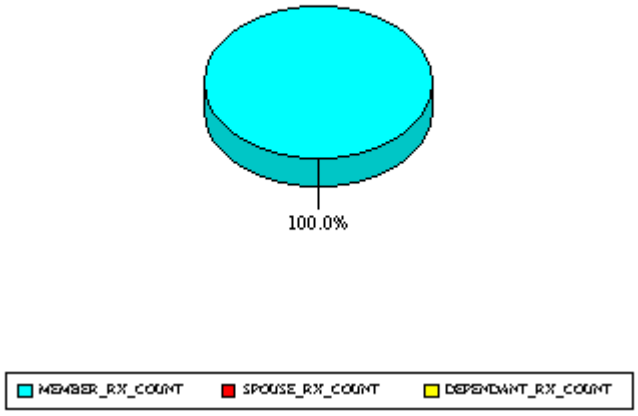
Customer ID: LCL1500 **Client ID: LCLP** **Group ID: All Selected Groups**

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PEPM
Per Employee*	11,411	1,981	0.17	$99,014	$49.98	$8.68

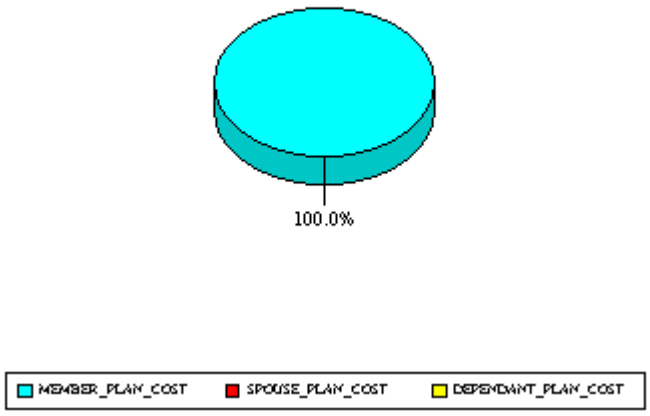
	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PMPM
Employees (01)	11,411	1,981	0.17	$99,014	$49.98	$8.68
Spouses (02)	0	0	0.00	$0	$0.00	$0.00
Dependents (03)	0	0	0.00	$0	$0.00	$0.00
Totals	11,411	1,981	0.17	$99,014	$49.98	$8.68

* Employee represents cardholder

Percentage of Total Claims



Percentage of Total Plan Cost



The graphs above illustrate the breakdown of utilization and plan cost by employee (cardholder), spouse, and dependents. Additionally, in the table above, a PEPM cost (per-employee-per-month) is provided to help evaluate the cost per employee (cardholder) of the benefit.

Top 10 Drug Categories by Total Plan Cost

Therapeutic Category	Number of Rxs	Total Plan Cost
Antihypertensives	192	13,875.74
Antihyperlipidemics	153	12,406.37
Antiasthmatic	67	9,511.33
Ulcer Drugs	76	6,908.45
Contraceptives	111	6,574.23
Antidiabetics	129	4,646.77
Dermatologicals	61	4,040.89
Antidepressants	87	3,993.98
Analgesics - Opioid	109	3,219.56
Anticonvulsants	47	3,206.31
Top 10 Categories Totals	1,032	68,383.63
Plan Totals	1,981	99,013.93

Top 10 Drugs by Avg Ingr Cost

Product Name	Therapeutic Category	Number of Rxs	Avg Ingr Cost
Aciphex	*Ulcer Drugs*	2	$795.67
Flovent Hfa	*Antiasthmatic*	1	$671.30
Imiquimod	*Dermatologicals*	1	$595.67
Lialda	*Misc. Gi*	2	$495.58
Toviaz	*Urinary Antispasmodics*	2	$469.85
Enablex	*Urinary Antispasmodics*	1	$469.80
Ziana	*Dermatological*	1	$455.26
Letrozole	*Antineoplastics And Adjunctive Therapi	1	$443.07
Elmiron	*Genitourinary Agents - Miscellaneous*	1	$442.48
Niaspan	*Antihyperlipidemics*	2	$430.74
Top 10 Drug Total		14	$532.95
Plan Totals		1,981	$60.61

Top 10 Drugs by Total Plan Cost

Product Name	Therapeutic Category	Number of Rxs	Plan Cost
Nexium	*Ulcer Drugs*	17	$4,073
Diovan	*Antihypertensive*	18	$2,913
Atorvastatin Calciu	*Antihyperlipidemics*	27	$2,706
Crestor	*Antihyperlipidemic*	14	$2,515
Lovaza	*Antihyperlipidemics*	9	$2,282
Diovan Hct	*Antihypertensives*	11	$2,268
Advair Diskus	*Antiasthmatic And Bronchodilator A	8	$2,148
Symbicort	*Antiasthmatic And Bronchodilator A	7	$1,972
Singulair	*Antiasthmatic And Bronchodilator A	10	$1,826
Loestrin 24 Fe	*Contraceptives*	16	$1,779
Top 10 Drug Totals		137	$24,482
Plan Totals		1,981	$99,014

Top 10 Drugs by # of Rxs

Product Name	Therapeutic Category	Number of Rxs	Plan Cost
Metformin Hcl	*Antidiabetics*	61	$441
Simvastatin	*Antihyperlipidemics*	55	$337
Ibuprofen	*Analgesics - Anti-Inflammatory	50	$151
Amlodipine Besylate	*Calcium Channel Blockers*	48	$434
Lisinopril	*Antihypertensives*	42	$233
Levothyroxine Sodium	*Thyroid*	38	$281
Hydrocodone/Acetaminophe	*Analgesics - Opioid*	37	$287
Azithromycin	*Macrolides*	34	$395
Amoxicillin	*Penicillins*	34	$132
Metoprolol Succinate Er	*Beta Blockers*	31	$1,284
Top 10 Drug Totals		430	$3,975
Plan Totals		1,981	$99,014

Executive Summary

Executive Summary With Top Reports

LOCAL 1500 WELFARE FUND

SPECIAL PART TIMERS

All Selected Groups

July 2012 through July 2012

Pharmacy Benefit Reports

Parameters	Totals	Averages
Eligible Membership		**2,018**
Number of Rxs	**1,304**	
Plan Paid	**$66,776**	
Rxs/Member/Month		**0.65**
Per-Member-Per-Month Cost		**$33.09**
Rx Cost (Before Copay)	**$82,518**	**$63.28**
Member Co-Payment	**$15,742**	**$12.07**
Generic Utilization Rate		**80.75%**

Per-Member-Per-Month (PMPM) Cost - the plan's PMPM cost for this reporting period was ***$33.09*** and is calculated by dividing the amount paid by the plan (after member co-pays) by the total number of eligible members. As pharmaceuticals are an integral component of the plan's overall healthcare resources, it is important to examine the key components affecting cost.

Utilization Rate - this plan's utilization rate during this period was ***0.65*** **Rxs/member/month** or ***7.75*** **Rxs/member/year.** Utilization rates are driven primarily by the age and gender makeup of the plan and tend to increase with age and female membership percentage.

Average Rx Cost - The plan's average Rx Cost during this period was ***$63.28***. Several factors can affect the average Rx Cost such as 1)generic utilization, 2) average days supply/Rx, and 3) use of drugs that are extremely expensive. Typically, the plan's generic utilization will have the most dramatic effect on the average Rx Cost. This plan's generic utilization rate during this period was ***80.75%.***

Cost Sharing Percentage - The membership is currently sharing ***19.08%*** of the total cost of the prescription drug program. The plan's co-payment structure drives this parameter.

Brand and Generic Claims Analysis

LOCAL 1500 WELFARE FUND
SPECIAL PART TIMERS
All Selected Groups

July 2012 through July 2012

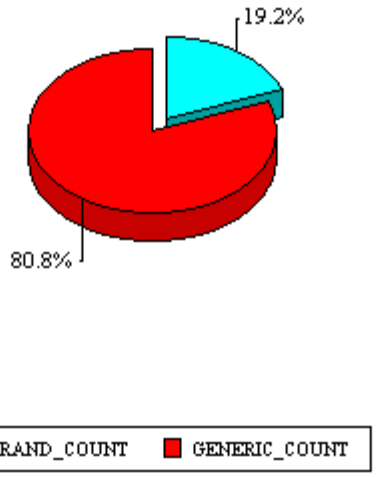
All Pharmacies

Executive Summary With Top Reports

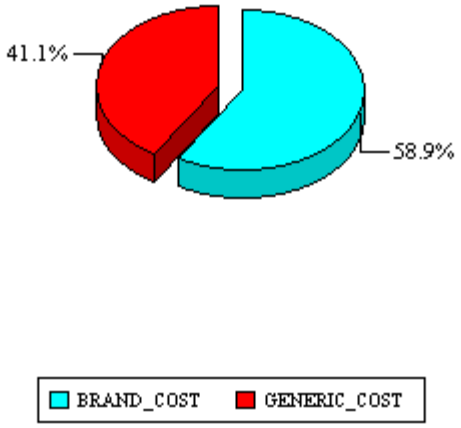
Customer ID: LCL1500 | Client ID: LCLSPT | Group ID: All Selected Groups

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM	Ingr Cost	Dispense Fee	Tax	Copay
Brand	2,018	251	0.12	$39,305	$156.59	$19.48	$51,924	$369	$0.00	$10,465
Generic	2,018	1,053	0.52	$27,471	$26.09	$13.61	$31,273	$1,625	$0.00	$5,277
Totals	**2,018**	**1,304**	**0.65**	**$66,776**	**$51.21**	**$33.09**	**$83,196**	**$1,994**	**$0.00**	**$15,742**

Percentage of Total Claims



Percentage of Total Plan Cost



The use of generic drugs is one of the most effective ways a plan can control their prescription drug costs. The graphs above demonstrate why this is so effective. As you can see, while generics account for ***80.8%*** of the total prescriptions, they account for only ***41.1%*** of total plan cost. Conversely, brand drugs account for ***19.2%*** of the prescriptions yet ***58.9%*** of total plan cost. Incentive plans used to increase generic utilization include differential co-pays and imposing penalties (in the form of additional member cost sharing) when brand drugs are used when a generic is available. While the majority of the brand drugs used in most plans have no generic alternative available, there are often considerable price differences between brand drugs within certain drug categories. Particularly in plans that employ a 3-tier co-payment structure, opportunities for converting from a more expensive brand drug to a less expensive brand drug exist.

Mail and Retail Claims Analysis

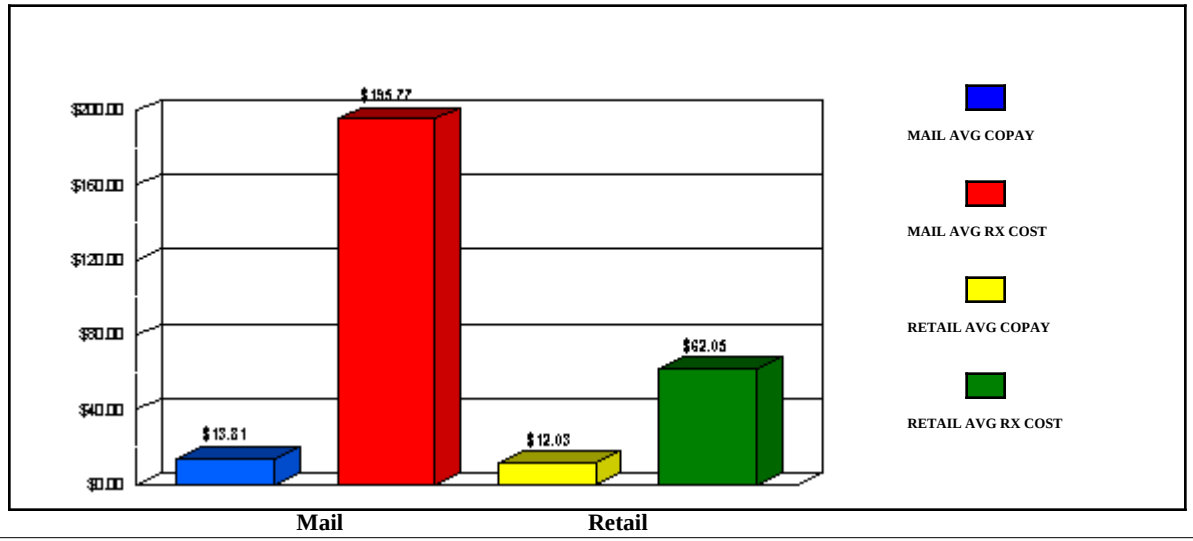
LOCAL 1500 WELFARE FUND
SPECIAL PART TIMERS
All Selected Groups

July 2012 through July 2012

All Pharmacies
Executive Summary With Top Reports

Customer ID: LCL1500 **Client ID: LCLSPT** **Group ID: All Selected Groups**

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PMPM	Ingr Cost	Dispense Fee	Tax	Copay
Mail Order										
Brand	2,018	10	0.00	$3,475	$347.53	$1.72	$3,807	$0	$0.00	$332
Generic	2,018	22	0.01	$2,348	$106.71	$1.16	$2,458	$0	$0.00	$110
Total	**2,018**	**32**	**0.02**	**$5,823**	**$181.97**	**$2.89**	**$6,265**	**$0**	**$0.00**	**$442**
Retail										
Brand	2,018	241	0.12	$35,830	$148.67	$17.76	$48,116	$369	$0.00	$10,133
Generic	2,018	1,031	0.51	$25,124	$24.37	$12.45	$28,815	$1,625	$0.00	$5,167
Total	**2,018**	**1,272**	**0.63**	**$60,953**	**$47.92**	**$30.20**	**$76,931**	**$1,994**	**$0.00**	**$15,300**
Grand Total	**2,018**	**1,304**	**0.65**	**$66,776**	**$51.21**	**$33.09**	**$83,196**	**$1,994**	**$0.00**	**$15,742**



During this time period, prescriptions obtained through mail accounted for ***2.5%*** of total prescriptions and ***8.7%*** of the total plan paid amount. The graph above provides an evaluation of the member cost sharing of the mail order benefit relative to the retail pharmacy benefit. The key factor in a mail order benefit is to ensure an appropriate member cost-sharing percentage is maintained, which is driven by the mail order co-payment structure.

Family Unit Claims Analysis

July 2012 through July 2012

All Pharmacies

Executive Summary With Top Reports

LOCAL 1500 WELFARE FUND
SPECIAL PART TIMERS
All Selected Groups

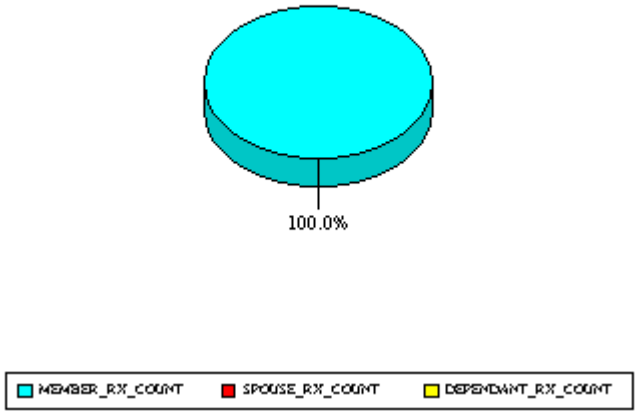
Customer ID: LCL1500 **Client ID: LCLSPT** **Group ID: All Selected Groups**

	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Plan Cost Per Claim	PEPM
Per Employee*	2,018	1,304	0.65	$66,776	$51.21	$33.09

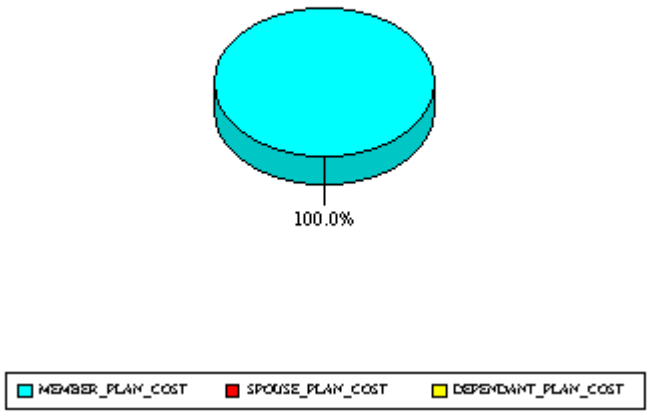
	Average Members	Number of Claims	Monthly Util Factor	Total Plan Cost	Avg Cost Per Claim	PMPM
Employees (01)	2,018	1,304	0.65	$66,776	$51.21	$33.09
Spouses (02)	0	0	0.00	$0	$0.00	$0.00
Dependents (03)	0	0	0.00	$0	$0.00	$0.00
Totals	2,018	1,304	0.65	$66,776	$51.21	$33.09

* Employee represents cardholder

Percentage of Total Claims



Percentage of Total Plan Cost



The graphs above illustrate the breakdown of utilization and plan cost by employee (cardholder), spouse, and dependents. Additionally, in the table above, a PEPM cost (per-employee-per-month) is provided to help evaluate the cost per employee (cardholder) of the benefit.

Top 10 Drug Categories by Total Plan Cost

Therapeutic Category	Number of Rxs	Total Plan Cost
Antidiabetics	104	8,147.80
Antihypertensives	158	8,045.49
Antihyperlipidemics	107	7,633.38
Antiasthmatic	53	6,613.13
Ulcer Drugs	41	3,627.20
Contraceptives	41	2,985.95
Antineoplastics	11	2,707.98
Dermatologicals	46	2,706.37
Antidepressants	50	2,422.00
Beta Blockers	64	1,695.34
Top 10 Categories Totals	675	46,584.64
Plan Totals	1,304	66,776.17

Top 10 Drugs by Avg Ingr Cost

Product Name	Therapeutic Category	Number of Rxs	Avg Ingr Cost
Atripla	*Antivirals*	1	$1,820.85
Gemcitabine Hcl	*Antineoplastics And Adjunctive Therapi	1	$1,613.30
Xeloda	*Antineoplastics*	1	$1,595.97
Truvada	*Antivirals*	1	$1,169.32
Prezista	*Antivirals*	1	$1,033.87
Desmopressin Acet	*Endocrine And Metabolic Agents - Misc	1	$659.55
Aciphex	*Ulcer Drugs*	1	$503.64
Tricor	*Antihyperlipidemic*	1	$501.25
Prevpac	*Ulcer Drugs*	1	$484.35
Trilipix	*Antihyperlipidemics*	1	$477.85
Top 10 Drug Total		10	$986.00
Plan Totals		1,304	$63.80

Top 10 Drugs by Total Plan Cost

Product Name	Therapeutic Category	Number of Rxs	Plan Cost
Janumet	*Antidiabetics*	10	$2,695
Atorvastatin Calciu	*Antihyperlipidemics*	24	$2,312
Advair Diskus	*Antiasthmatic And Bronchodilator A	9	$2,177
Crestor	*Antihyperlipidemic*	9	$2,065
Nexium	*Ulcer Drugs*	9	$1,958
Spiriva Handihaler	*Antiasthmatic And Bronchodilator A	5	$1,601
Gemcitabine Hcl	*Antineoplastics And Adjunctive The	1	$1,590
Lialda	*Misc. Gi*	3	$1,212
Loestrin 24 Fe	*Contraceptives*	8	$1,148
Januvia	*Antidiabetics*	5	$1,067
Top 10 Drug Totals		83	$17,824
Plan Totals		1,304	$66,776

Top 10 Drugs by # of Rxs

Product Name	Therapeutic Category	Number of Rxs	Plan Cost
Simvastatin	*Antihyperlipidemics*	50	$232
Metformin Hcl	*Antidiabetics*	37	$339
Hydrochlorothiazide	*Diuretics*	37	$101
Lisinopril	*Antihypertensives*	37	$194
Amlodipine Besylate	*Calcium Channel Blockers*	36	$331
Levothyroxine Sodium	*Thyroid*	25	$164
Atorvastatin Calcium	*Antihyperlipidemics*	24	$2,312
Enalapril Maleate	*Antihypertensive*	21	$127
Metoprolol Succinate Er	*Beta Blockers*	20	$711
Metoprolol Tartrate	*Beta Blockers*	19	$76
Top 10 Drug Totals		306	$4,588
Plan Totals		1,304	$66,776